



MARKET PERSPECTIVE

Investment Advisory Group

Keith Lerner, CFA, CMT
Managing Director, Chief Market Strategist
SunTrust Advisory Services, Inc.

October 11, 2018

Bull Bent but not Broken

What Happened

Global markets declined around 3% on Wednesday, the worst single-day loss since early February. Growth stocks, such as technology and consumer discretionary, led to the downside, and the Nasdaq 100 had its deepest one-day loss since 2011. The S&P 500 has now declined five straight days. The Volatility Index (VIX), a gauge of investor anxiety, popped to its highest level since March. Reasons cited for the selloff included concerns surrounding earnings season, corporate profit margins, the ongoing trade skirmish with China, and technical selling.

Our Take

Markets are adjusting to a confluence of uncertainties, which will take time to digest and add to day-to-day price swings. We are, however, maintaining our *bullish but bumpy* outlook.

After the sharp market correction earlier in the year, equities had been unusually serene the past few months. In fact, the S&P 500 had just gone 74 days without so much as a 1% pullback, the third longest period of this bull market. Thus, the recent volatility feels magnified. Moreover, selloffs are always accompanied by bad news.

However, Wednesday's market action represents the 19th pullback of more than 3% in a day since this bull market began. Importantly, following these other instances, stocks were higher 95% of the time three and six months later, averaging a gain of 8% and 12%, respectively. Similarly, there have been 21 five-day losing streaks that have occurred since March 2009. Following these streaks, the S&P 500 saw gains 76% and 90% of the time, respectively, over the ensuing three- and six-month time periods.

It should also be noted that the market selloff did not start on Wednesday; weakness was already evident below the surface during the past few months. This

suggests some of the uncertainty is already being factored into the market. While the S&P 500 is down only about 5% from its recent peak, less than 50% of stocks within the index have been in uptrends, small caps are down nearly 10%, semiconductors are down almost 14%, and homebuilders are down roughly 30% from their highs. Moreover, international developed markets are down 13%, and emerging markets are down more than 20%.

The good news is that, with the recent pullback, the S&P 500's forward price-to-earnings ratio (P/E) has dropped back to around 16x. This is well below the 18.5x cycle high from January. Moreover, the 15.8x to 16.0x P/E level has provided fundamental support for the market on multiple occasions since 2016.

In a more negative scenario, the S&P 500 could trade down to a 14.8x to 15.0x (2575-2600) valuation level, which was the stopping place for stocks in early 2016 when fears arose about China. This would represent about 6% to 7% downside from current levels. Importantly, when inflation has been around current levels, the forward P/E has averaged 16.4 historically, so we are now a bit below average. We would also point out that the combination of the dividend and buyback yield, also known as shareholder yield, for the S&P 500 of 4.6%, provides support for equities.

There may be less upside to earnings as profit margins are hit by rising input costs, a rising dollar, and rising employment costs, but revenue growth should remain healthy. In fact, sales growth in the second quarter was 10%, the best since 2011 and should be about 7% this quarter. Also, with the Conference Board's leading economic index (LEI) at a cycle high, the ISM services index at a 21-year high, business sentiment near an all-time high, and the personal savings rate triple the level prior to the 2007 downturn, recession risk appears low.

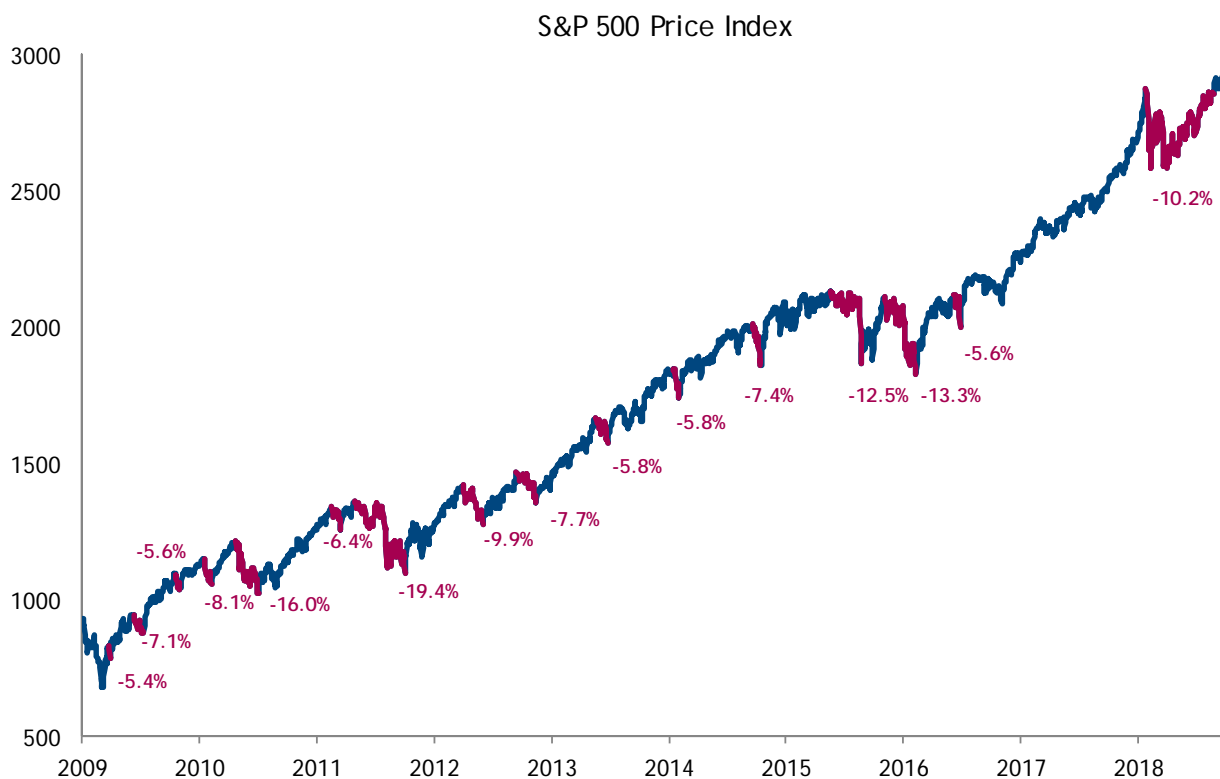


Bottom Line

There is always the chance that this is the big one that leads to a bear market. Interest rates, China, and profit uncertainty are likely to provide challenges to the market and this adjustment period will likely go on further. However, until the weight of the evidence shifts, we suggest investors continue to give the bull

market the benefit of the doubt. In a negative near-term scenario, we estimate downside for the S&P 500 should be limited to 6% to 7%. From our perspective, this is not enough to warrant making major shifts and periodic setbacks represent the admission price to the stock market. Importantly, following the other 16 pullbacks of 5% or more since this bull market began stocks averaged a gain of almost 20% over roughly the next six months.

Perspective: Current Bull Market & Pullbacks



Data Source: FactSet, SunTrust IAG

Past performance does not guarantee future results.



IMPORTANT DISCLOSURES

Advisory managed account programs entail risks, including possible loss of principal and may not be suitable for all investors. Please speak to your advisor to request a firm brochure which includes program details, including risks, fees and expenses.

International investing entails greater risk, as well as greater potential rewards compared to US investing. These risks include potential economic uncertainties of foreign countries and the risk of currency fluctuations. These risks are magnified in emerging market countries, since these countries may have relatively unstable governments and less established markets and economies. Diversification does not ensure against loss and does not assure a profit.

Emerging Markets: Investing in the securities of such companies and countries involves certain considerations not usually associated with investing in developed countries, including unstable political and economic conditions, adverse geopolitical developments, price volatility, lack of liquidity, and fluctuations in currency exchange rates.

SunTrust Private Wealth Management is a marketing name used by SunTrust Bank, SunTrust Banks Trust Company (Cayman) Limited, SunTrust Delaware Trust Company, SunTrust Investment Services, Inc., SunTrust Advisory Services, Inc., and GFO Advisory Services, LLC which are each affiliates of SunTrust Banks, Inc. Banking and trust products and services, including investment management products and services, are provided by SunTrust Bank and SunTrust Delaware Trust Company. Securities and insurance (including annuities) are offered by SunTrust Investment Services, Inc., a SEC registered broker-dealer, member FINRA, SIPC, and a licensed insurance agency. Investment advisory services are offered by SunTrust Advisory Services, Inc., a SEC registered investment adviser. GFO Advisory Services, LLC is a SEC registered investment adviser that provides investment advisory services to a group of private investment funds and other non-investment advisory services to affiliates.

While this information is believed to be accurate, SunTrust Banks, Inc., including its affiliates, does not guarantee the accuracy, completeness or timeliness of, or otherwise endorse these analyses or market data.

The opinions and information contained herein have been obtained or derived from sources believed to be reliable, but SunTrust Investment Services, Inc. (STIS) makes no representation or guarantee as to their timeliness, accuracy or completeness or for their fitness for any particular purpose. The information contained herein does not purport to be a complete analysis of any security, company, or industry involved. This material is not to be construed as an offer to sell or a solicitation of an offer to buy any security.

Opinions and information expressed herein are subject to change without notice. STIS and/or its affiliates, including your Advisor, may have issued materials that are inconsistent with or may reach different conclusions than those represented in this commentary, and all opinions and information are believed to be reflective of judgments and opinions as of the date that material was originally published. STIS is under no obligation to ensure that other materials are brought to the attention of any recipient of this commentary.

The information and material presented in this commentary are for general information only and do not specifically address individual investment objectives, financial situations or the particular needs of any specific person who may receive this commentary. Investing in any security or investment strategies discussed herein may not be suitable for you, and you may want to consult a financial advisor. Nothing in this material constitutes individual investment, legal or tax advice. Investments involve risk and an investor may incur either profits or losses. Past performance should not be taken as an indication or guarantee of future performance.

STIS/STAS shall accept no liability for any loss arising from the use of this material, nor shall STIS/STAS treat any recipient of this material as a customer or client simply by virtue of the receipt of this material.

The information herein is for persons residing in the United States of America only and is not intended for any person in any other jurisdiction.

The information contained in this material is produced and copyrighted by SunTrust Banks, Inc. and any unauthorized use, duplication, redistribution or disclosure is prohibited by law.

STIS/STAS's officers, employees, agents and/or affiliates may have positions in securities, options, rights, or warrants mentioned or discussed in this material.

S&P 500 Index is comprised of 500 widely-held securities considered to be representative of the stock market in general. An investment cannot be made directly into an index.

Personal saving as a percentage of disposable personal income (DPI), frequently referred to as "the personal saving rate," is calculated as the ratio of personal saving to DPI. Personal saving is equal to personal income less personal outlays and personal taxes.

CN 2018-2376EXP122019