

Carousel of Concerns Transitions to Carousel of Catalysts

November 08, 2019

Keith Lerner, CFA, CMT
Managing Director, Chief Market Strategist

Investment and Insurance Products:

- Are not FDIC or any other Government Agency Insured
- Are not Bank Guaranteed
- May Lose Value

Carousel of Concerns Transitions to Carousel of Catalysts

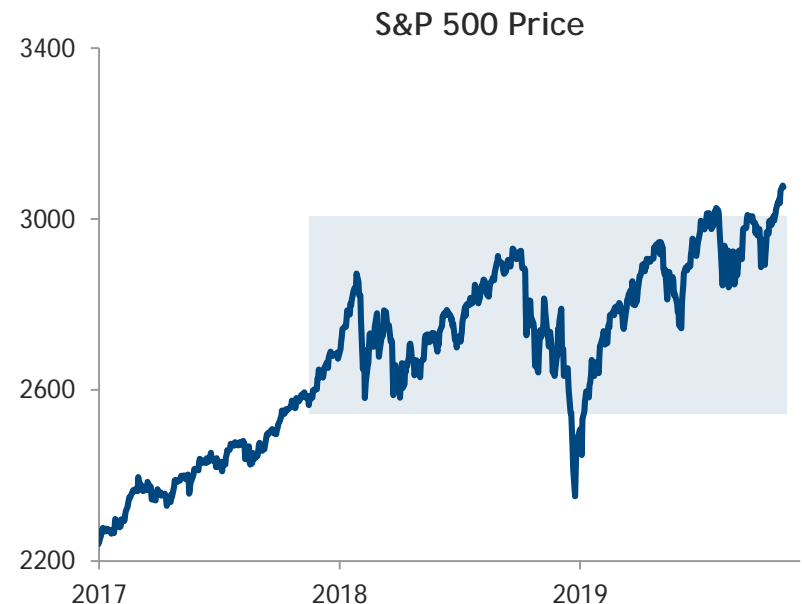
The US stock market has decisively broken out to the upside from a 21-month trading range. Moreover, this is a global story, with emerging and developed international markets also performing well and economically sensitive areas leading.

Our Take

The Carousel of Concerns has transitioned to the Carousel of Catalysts. A key factor for us remaining positive over recent months is our work suggesting that investor fears were overdone. A fair amount of risks had already been priced into the market and investor expectations were low. Subsequently, a little good news has gone a long way as several concerns have receded, providing fuel for the market rally.

US policy uncertainty and recession fears have ebbed. The jobs market and consumer spending data have remained resilient while China-US tensions are easing. Moreover, the corporate earnings season has been better than feared. The global economy is also stabilizing. After a record 15 straight down months, there have been three consecutive monthly increases in global manufacturing surveys. The improvement is aided by an aggressive synchronized global monetary easing cycle, which is placing a large amount of liquidity into the economy and markets at a time when investors have not been positioned for an upside surprise.

[cont'd on next page]



Data Source: SunTrust IAG, FactSet

Past performance does not guarantee future results.

Carousel of Concerns Transitions to Carousel of Catalysts

Indeed, over the past 12 months, we have seen the greatest amount of equity outflows (mutual funds and exchange-traded funds) from investors in more than 20 years.

Hedge fund exposure to the equity market on a net basis has also remained tepid. This high degree of investor angst is reflected in the equity risk premium (as measured by the earnings yield of stocks relative to bonds), which remains elevated. Similarly, up until recently the dividend yield on the S&P 500 remained well above that of the 10-year US Treasury yield. Many global equity markets still have dividend yields higher than their respective government bond yields.

Where to Next?

On a 12-month basis, we maintain a favorable view of equities given attractive relative valuations, supportive monetary policy, and a stabilizing global economy. That said, the short-term outlook is more mixed.

Stocks have used up a lot of fuel by rising about 6% over the past month, the S&P 500's

forward price-to-earnings ratio is now 17.4x (the highest since early 2018) and our short-term investor sentiment indicators are showing a degree of excess optimism. If the market moves toward an 18x P/E near term, or 3150-3200 (vs. 3081 currently), that would only represent about 2% to 4% upside from those levels. Conversely, we could just as easily see the market pull back toward 3000.

However, unless something unravels on the trade front, we do not expect a deep market correction in the near term. Indeed, seasonal trends remain very strong: when the market has been up more than 20% heading into November, it has averaged a gain of about 6% in the final two months of the year. And even though short-term prices and sentiment are getting stretched, any near-term setback is likely to be met with buyers who were caught off guard by the rally and looking for an opportunity to play catch up into year end.

Bottom Line

The short-term risk-reward has become more mixed. However, for longer-term investors,

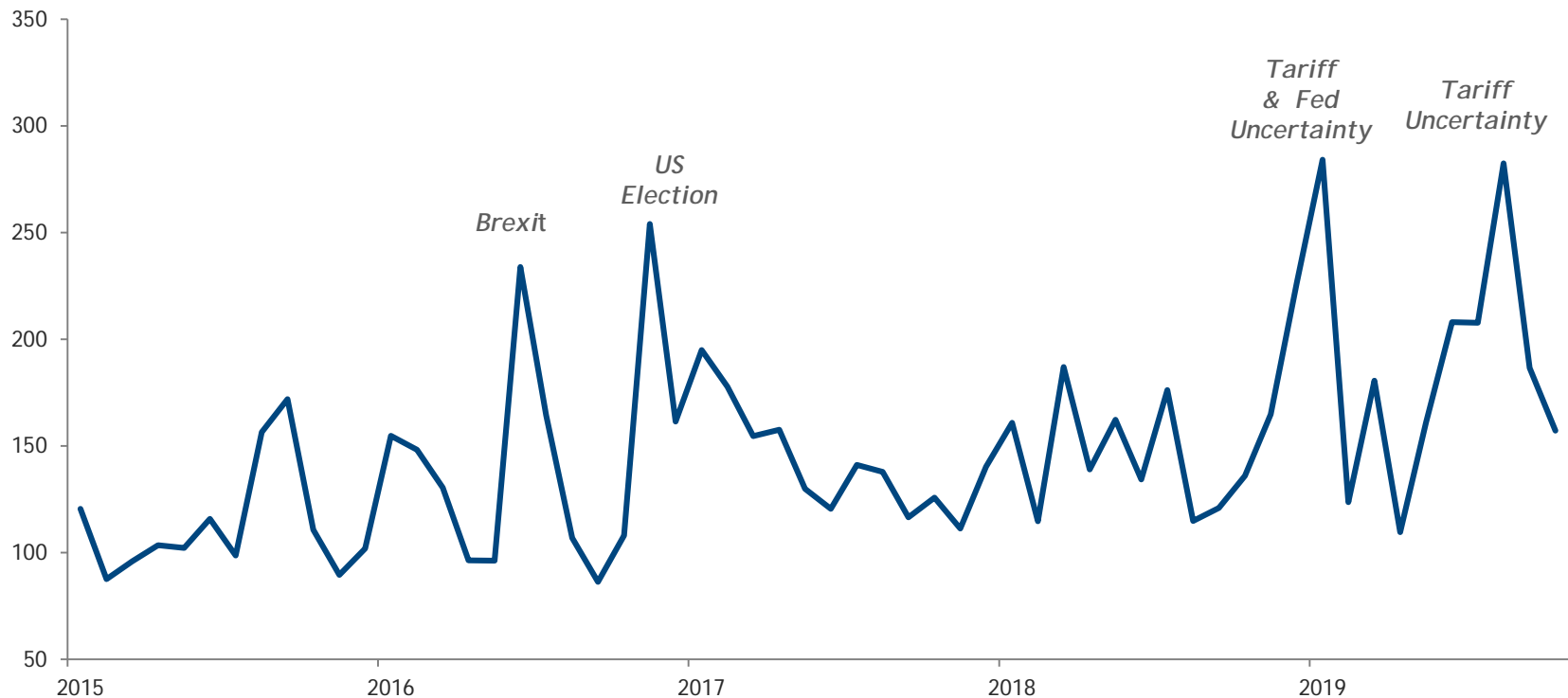
our advice is to stick with the positive intermediate trend. Stocks still appear attractive relative to most other assets. For those investors who are underexposed to the market or have excess cash, we would consider averaging into the market over time, and if the S&P 500 pulls back toward the 3000-3025 area, we would view that as an opportunity for investors to become more aggressive in deploying cash near term.

Within our equity positioning, we still have a US bias, but emerging and developed markets, which are more value oriented, should also benefit from stabilizing global trends.

Similarly, the cyclical areas of the market are breaking out relative to defensive areas, a trend that will likely continue given the better global backdrop. Our favorite US sectors include financials, industrials, and technology, which should benefit from improved global trends. Conversely, we have a less favorable outlook on defensive areas of the market, such as utilities, which are trading at elevated valuations and are highly sensitive to interest rates.

US Economic Policy Uncertainty Receding (For Now), Providing a Boost for Markets

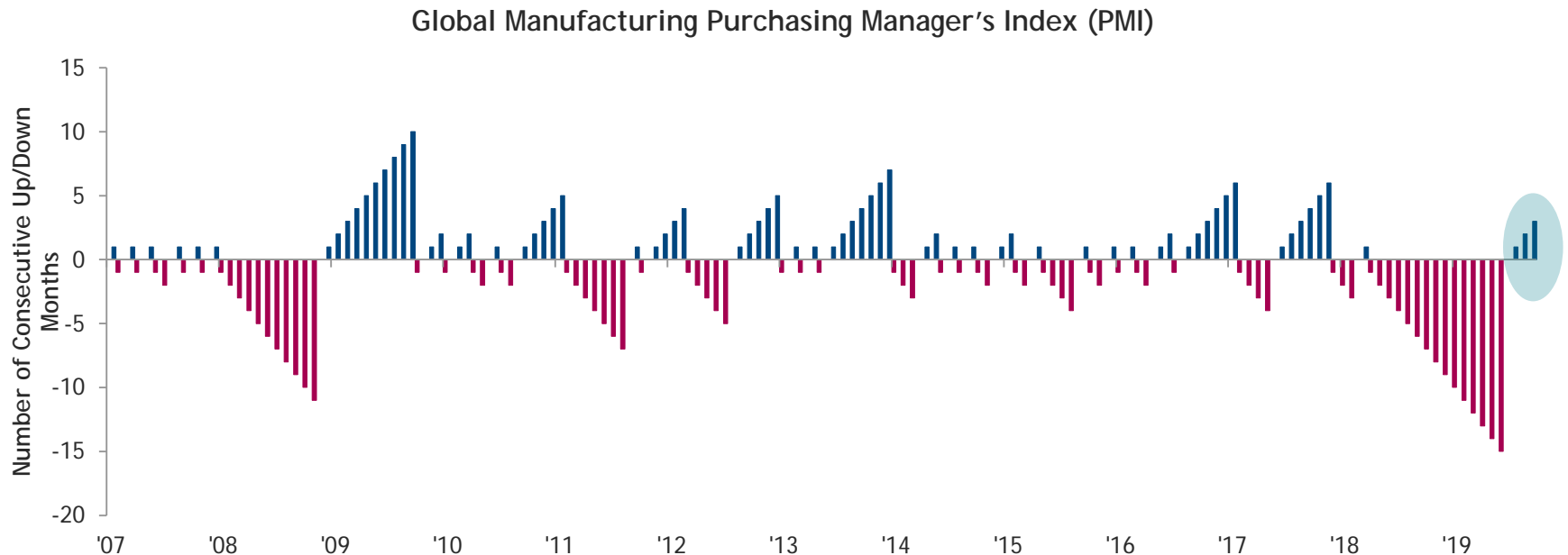
US Economic Policy Uncertainty Index



Index based on monthly searches of newspaper for terms related to economic and policy uncertainty.
Data Source: "Measuring Economic Policy Uncertainty" by Scott R. Baker, Nicholas Bloom and Steven J. Davis, SunTrust IAG

Stabilizing Global Economic Trends Aiding Stocks

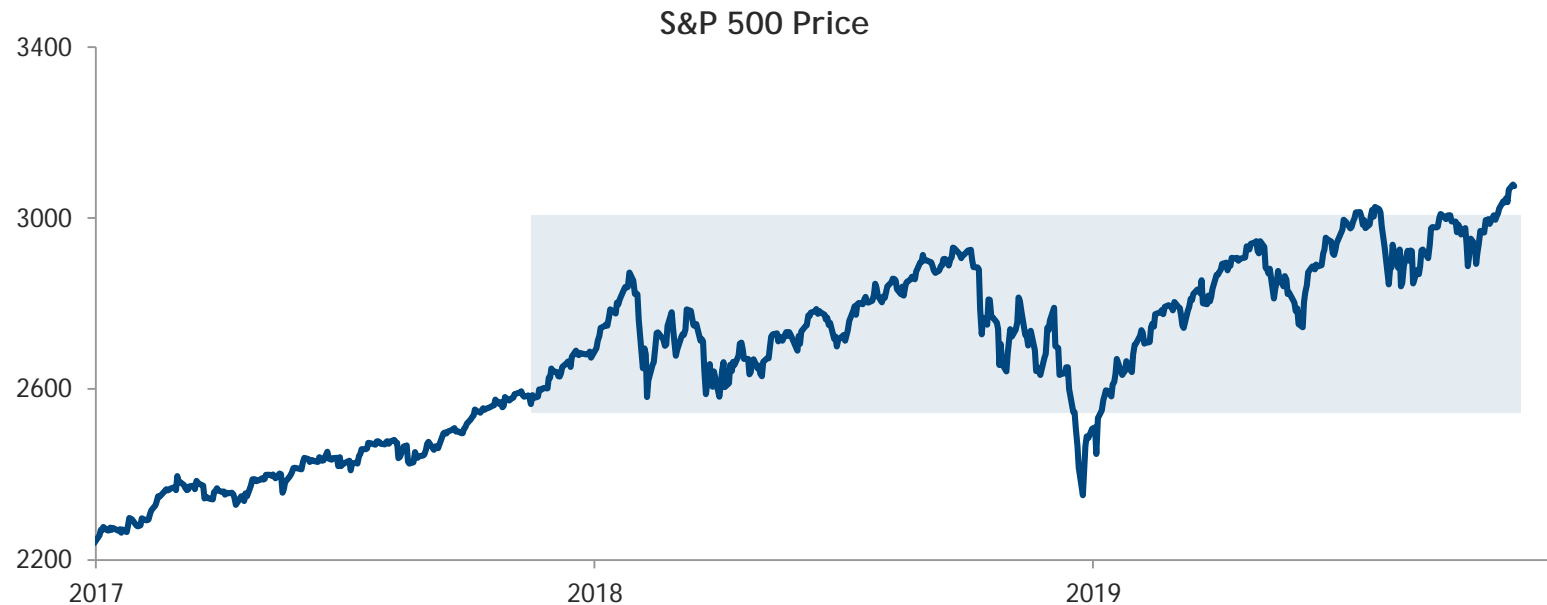
After a record 15 straight down months, we have now seen three consecutive monthly increases in global manufacturing surveys.



Data Source: SunTrust IAG, Haver
Past performance does not guarantee future results

S&P 500: Breaking Out of 21-Month Trading Range

The S&P 500 has broken to the upside of a 21-month trading range, a positive longer-term technical development. We see short-term support for the market around the 3000-3025 (currently 3080), the level which had previously acted as a ceiling for stocks.



Stocks Also Breaking Out Relative to Bonds

As stocks have risen and bonds sold off, the relative price momentum has shifted back toward stocks.



*Measures S&P 500 price relative to the 10-Year US Treasury Bond
Data Source: SunTrust IAG, FactSet

Investor Sentiment Becoming a Shorter-Term Negative From a Contrarian Standpoint

Although price trends are positive, sentiment measures are showing some signs of froth. The average newsletter writer is now recommending over 70% equity exposure versus 8% in early October.



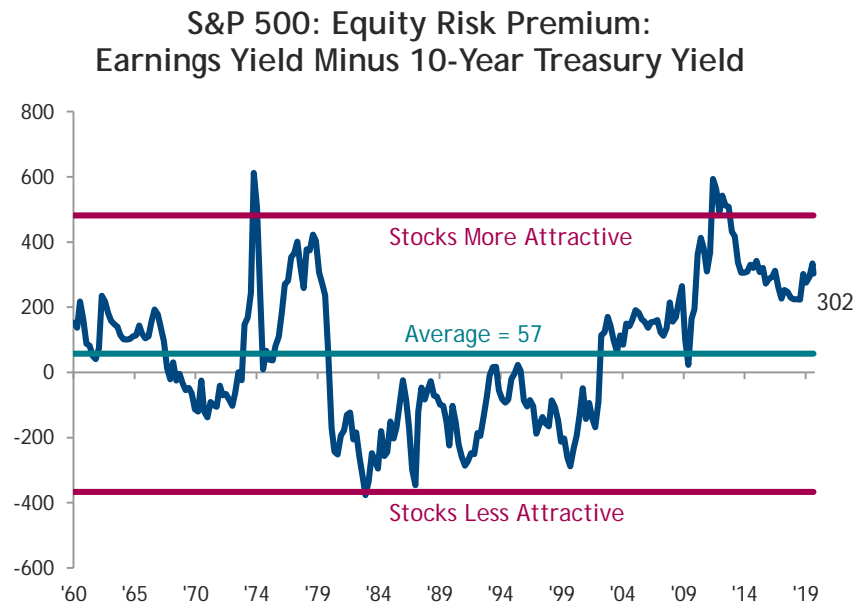
Valuations Now the Highest Since Early 2018

S&P 500: Forward Price-to-Earnings

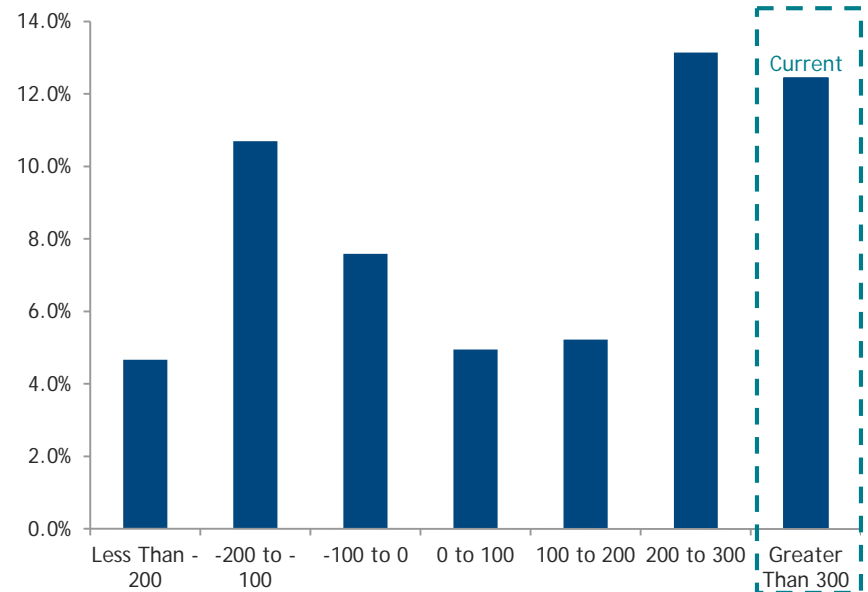


Relative Valuations Still Favor Stocks to Bonds

While the absolute valuations of stocks are slightly above average, the equity risk premium, which compares the earnings yield of stocks relative to bond yields, remains at a level which has historically been associated with average 12-month forward market returns of about 12%.



**Average 12-Month Forward Return
by ERP Tranche (1960-Current)**



Past performance does not guarantee future results.

Source: Strategas, SunTrust IAG

Equity risk premium is quantified in basis points (bps). One basis point = 0.01%

Economically Sensitive Sector Breaking out Relative to Defensive Areas

MSCI Cyclical Sectors—Defensive Sectors Spread



*Cyclical sectors include sectors such as industrials, materials, technology and consumer discretionary; defensive sectors include sectors such as staples, healthcare and telecom.

Data Source: SunTrust IAG, Bloomberg

Important Disclosures

Advisory managed account programs entail risks, including possible loss of principal and may not be suitable for all investors. Please speak to your advisor to request a firm brochure which includes program details, including risks, fees and expenses.

International investing entails greater risk, as well as greater potential rewards compared to US investing. These risks include potential economic uncertainties of foreign countries and the risk of currency fluctuations. These risks are magnified in emerging market countries, since these countries may have relatively unstable governments and less established markets and economies. Diversification does not ensure against loss and does not assure a profit.

Investing in the bond market is subject to certain risks, including market, interest rate, issuer and inflation risk; investments may be worth more or less than the original cost when redeemed. The value of most bond strategies and fixed income securities are impacted by changes in interest rates. Bonds and bond strategies with longer durations tend to be more sensitive and more volatile than securities with shorter durations; bond prices generally fall as interest rates rise, and values rise when interest rates decline.

Investing in commodities is speculative and involves a high degree of risk and not suitable for all investors. You could lose all or a substantial portion of your investment.

SunTrust Private Wealth Management is a marketing name used by SunTrust Bank, SunTrust Delaware Trust Company, SunTrust Investment Services, Inc., SunTrust Advisory Services, Inc., and GFO Advisory Services, LLC which are each affiliates of SunTrust Banks, Inc. Banking and trust products and services, including investment management products and services, are provided by SunTrust Bank and SunTrust Delaware Trust Company. Securities and insurance (including annuities) are offered by SunTrust Investment Services, Inc., a SEC registered broker-dealer, member FINRA, SIPC, and a licensed insurance agency. Investment advisory services are offered by SunTrust Advisory Services, Inc., a SEC registered investment adviser. GFO Advisory Services, LLC is a SEC registered investment adviser that provides investment advisory services to a group of private investment funds and other non-investment advisory services to affiliates.

SunTrust Bank and its affiliates and the directors, officers, employees and agents of SunTrust Bank and its affiliates (collectively, "SunTrust") are not permitted to give legal or tax advice. Clients of SunTrust should consult with their legal and tax advisors prior to entering into any financial transaction.

While this information is believed to be accurate, SunTrust Banks, Inc., including its affiliates, does not guarantee the accuracy, completeness or timeliness of, or otherwise endorse these analyses or market data.

The opinions and information contained herein have been obtained or derived from sources believed to be reliable, but SunTrust Investment Services, Inc. (STIS) makes no representation or guarantee as to their timeliness, accuracy or completeness or for their fitness for any particular purpose. The information contained herein does not purport to be a complete analysis of any security, company, or industry involved. This material is not to be construed as an offer to sell or a solicitation of an offer to buy any security.

Opinions and information expressed herein are subject to change without notice. STIS and/or its affiliates, including your Advisor, may have issued materials that are inconsistent with or may reach different conclusions than those represented in this commentary, and all opinions and information are believed to be reflective of judgments and opinions as of the date that material was originally published. STIS is under no obligation to ensure that other materials are brought to the attention of any recipient of this commentary.

The information and material presented in this commentary are for general information only and do not specifically address individual investment objectives, financial situations or the particular needs of any specific person who may receive this commentary. Investing in any security or investment strategies discussed herein may not be suitable for you, and you may want to consult a financial advisor. Nothing in this material constitutes individual investment, legal or tax advice. Investments involve risk and an investor may incur either profits or losses. Past performance should not be taken as an indication or guarantee of future performance.

STIS/STAS shall accept no liability for any loss arising from the use of this material, nor shall STIS/STAS treat any recipient of this material as a customer or client simply by virtue of the receipt of this material.

The information herein is for persons residing in the United States of America only and is not intended for any person in any other jurisdiction.

Investors may be prohibited in certain states from purchasing some over-the-counter securities mentioned herein.

The information contained in this material is produced and copyrighted by SunTrust Banks, Inc. and any unauthorized use, duplication, redistribution or disclosure is prohibited by law.

STIS/STAS's officers, employees, agents and/or affiliates may have positions in securities, options, rights, or warrants mentioned or discussed in this material.

Regular investing does not assure a profit or protect against a loss in declining markets. Dollar Cost Averaging involves continuous investments in securities regardless of fluctuating price levels. Investors should consider their financial ability to continue purchases through periods of low price levels.

International investments are subject to special risks, such as political unrest, economic instability, and currency fluctuations.

Emerging Markets: Investing in the securities of such companies and countries involves certain considerations not usually associated with investing in developed countries, including unstable political and economic conditions, adverse geopolitical developments, price volatility, lack of liquidity, and fluctuations in currency exchange rates.

CN2019-2790 EXP12-2020