



Grow your Career with SunTrust and Join us in... Leading the Way to Financial Well-Being



“Helping others gain confidence and control over their finances is why I chose SunTrust as the place to continue my career two years ago. I hope you too will consider it a place where you can grow and develop with a company that truly cares about its clients, giving them the financial peace of mind they are seeking so they have more time to spend on the things and people they love.”

Brad Dinsmore,

Head of Consumer Bank & PWM

SunTrust Banks, Inc., with total assets of \$171.5 billion on June 30, 2013, is one of the nation's leading financial services holding companies. Through its flagship subsidiary, SunTrust Bank, the company provides deposit, credit, trust and investment services to a broad range of retail, business and institutional clients. Other subsidiaries provide mortgage banking, asset management, securities brokerage, and capital market services.

Atlanta-based SunTrust enjoys leading positions in some of the most attractive markets in the United States and also serves clients in selected markets nationally.

Visit us today: www.suntrust.com

At SunTrust, we're committed to **Lighting the Way to Financial Well-Being** for every one of our clients. We do this by putting our clients' interests ahead of our own. We understand that money issues are often wrapped up in life issues. And that emotions are as important as dollars and cents.

So we listen compassionately. We work hard to understand clients' individual circumstances and provide personalized options and advice to meet their banking, borrowing and investing needs. We pride ourselves on providing the tools and options they need to stay in control of their finances and to plan for the future.

We're not the biggest bank, but because of this unique, compassionate approach, we've been recognized for our award-winning personal service and rewarded by our clients with industry leading loyalty. It's how we live these seven simple words every day -- how can we help you shine today?

We bring this same approach to our employees—who we call teammates. Our leadership strives to select the select people who can help us achieve our purpose and in turn, can grow their careers at SunTrust.

How our Team Makes a Difference....

...get on the road to financial well-being?

4.8 MM

Client Needs Met

...become homeowners?

18,807

Mortgage Referrals Closed

...reduce stress by saving for the future?

349,536

Savings Solutions Opened

...find more time for things they enjoy?

33.3 MM

Hours Saved Through Paying Bills Online

...borrow for other purposes?

148,762

Car Loans Booked

...have peace of mind about their investments?

\$2.6 B

New Investment Advisory Assets from New or Existing Clients

Consumer Banking Career Opportunities

Retail

The SunTrust Branch network has more than 1,500 retail branches and 2,800 ATMs are located primarily in Florida, Georgia, Maryland, North Carolina, South Carolina, Tennessee, Virginia, West Virginia and the District of Columbia. We offer both Traditional and In-Store Branch Banking Opportunities

Sample jobs:

- Teller
- Personal Banker
- Area & Branch Manager
- Premier Bankers
- Financial Advisors



Private Wealth

Private Wealth Management offers comprehensive wealth management capabilities to meet our clients sophisticated and often complex needs:

Sample jobs:

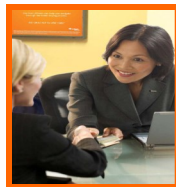
- Managing Director
- Client Advisor
- Private Financial Advisor
- Investment Strategist
- Trust Advisor
- Credit Advisor



The Consumer Products and Lending team manages SunTrust's Consumer Deposits and Payments, Bank Card, Equity/Direct Franchise Lending, and National Lending businesses. Key responsibilities include strategic planning, client acquisition, deepening and retention strategies and processes, product development, pricing, and financial performance/forecasting.

Sample jobs:

- Bank Card
- Equity Lending
- Deposits and Payments
- Indirect Auto Lending
- Client Segment Strategy



The Consumer and Private Wealth Operations, Risk and Business Information Office provide the segment with a framework to manage operations, risk mitigation and compliance and governance of business technology initiatives.

Sample jobs:

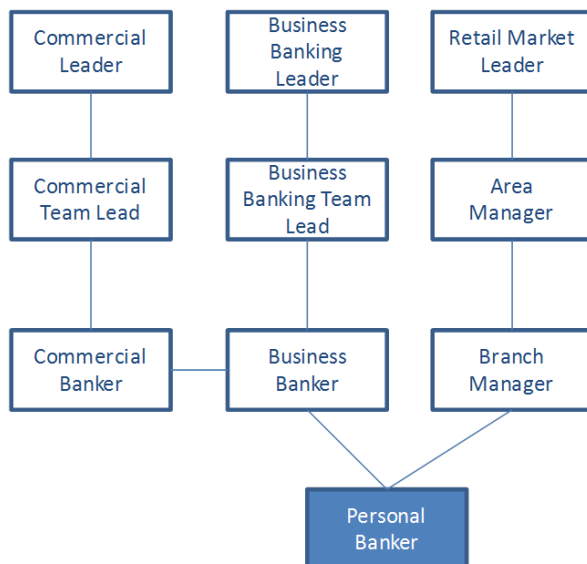
- Operation Risk and Control Consultant
- Regulatory Control Manager
- Operations Senior Manager
- CLSC Loan Client Specialist
- BIO Reporting Analyst
- BIO Practice Lead



Product & Lending

Operations & Support

Sample Career Path



Light the Way for Your Career at SunTrust

Whether you are interested in a career in one field or many, SunTrust has a role for you.



We help members of our team grow their career through:

Tailored job training for professional and leadership roles — Career Development Tools — Tuition Assistance

PATHWAYS, a SunTrust Custom Banking Degree Program — Harvard Manager Mentor and more!